

Factory accountability. Export coordination. One controlled workflow.

A practical partner for plant-based cat-litter OEM and private-label programs.



HANLONG manages commercial execution; its wholly owned Qingdao manufacturing company manages production.

QINGDAO · CHINA / 2026

One group, clearly defined responsibilities

ENTITY	ROLE	WHEN IT APPEARS
Qingdao Hanlong Environmental Protection Technology Co., Ltd.	Commercial negotiation, contracting, payment coordination and export execution.	Quotation, sales contract, commercial communication and export documents as applicable.
Qingdao Gilancy Pet Products Co., Ltd.	Wholly owned manufacturing company and legal factory operator.	Factory, production, quality and original test/SDS documents where it is the named legal entity.

OWNERSHIP AND DOCUMENT INTEGRITY

Qingdao Hanlong holds 100% ownership of Qingdao Gilancy Pet Products Co., Ltd. Original third-party reports remain in the legal name shown on each report and are supplied unaltered.

What the buyer receives

- A product shortlist based on market role, target cost and performance priorities.
- Samples for buyer-side validation before final specification approval.
- Bulk-litter and packaging quotations shown separately for transparent costing.
- Private-label coordination across product, bag, carton, pack weight and shipment configuration.
- Original reports and SDS documents with a clear scope statement—never stretched to unrelated SKUs.

Plant-based product platforms

PLATFORM	COMMERCIAL ROLE	TYPICAL START
Cassava	Premium differentiation through value-oriented tiers.	Fine-granule signature route, mainstream core or value route.
Tofu	Familiar plant-fiber format for mainstream private label.	Signature, select, core or value tier.
Plant blends	Balance cost, paw feel, clumping and channel positioning.	Cassava-tofu, cassava-bamboo or buyer-specific route.
Functional routes	Optional odor-control or appearance differentiation.	Activated-carbon, algae or other approved add-on route.
Plant-mineral blends	Value-oriented and channel-specific positioning.	Balanced or mineral-led route, validated by sample.

OEM parameters we can coordinate

PRODUCT	PACKAGING	COMMERCIAL
Product platform and grade	Retail bag format and material	Target FOB / landed-cost range
Granule-size direction	Net weight and fill tolerance	Order and annual forecast
Fragrance and approved add-ons	Carton configuration	Destination labeling needs
Approved sample and final specification	Artwork and barcode workflow	Inspection and loading plan

From brief to shipment

- 01 Buyer brief — market, channel, target cost, current product and performance priorities.
- 02 Shortlist — two or three recommended routes, not an unfiltered product list.
- 03 Sample validation — buyer tests clumping, dust, tracking, odor, paw feel and machine compatibility.
- 04 Specification lock — product, packaging, label, carton and inspection criteria confirmed in writing.
- 05 Commercial confirmation — FOB quotation, order quantity, deposit and production release.
- 06 Production and shipment — in-process control, pre-shipment review and loading coordination.

Core commercial framework

ITEM	REFERENCE
Trade basis	USD FOB Qingdao
Pricing structure	Bulk litter and packaging materials quoted separately
Printed bag MOQ	10,000 pieces per design and size
Carton MOQ	2,000 pieces per size
Bulk-litter MOQ	Confirmed by selected product and loading plan; 10 MT is a price-break reference, not a universal MOQ
Lead time	25–30 days after deposit and final packaging confirmation
Payment	30% T/T deposit; 70% before shipment

CLAIM CONTROL

All performance figures, reports, HS-code references and compatibility statements must be read with their stated scope. The approved sample and final signed specification control commercial production.

Commercial / contracting entity	Qingdao Hanlong Environmental Protection Technology Co., Ltd.
Manufacturing company	Qingdao Gilancy Pet Products Co., Ltd.
Contact	Mitchell Chen
Email / WhatsApp	mitchell@qdhfdept.com / +86 135 7326 2506